



insight testimonial - sesame

simon beardmore, head of compliance development at SBG

SBG undertook an extensive trawl of the market over a 3 month period for both horizontal and vertical IT platforms. There was a wide SBG stakeholder group involved and an independent 3rd party to advise along the way was also engaged.

Key factors supporting choice of Redland:

- Accessibility of data across the platform for both operational teams and also our customers
- Willingness to evolve the product in line with the our needs i.e. no need to bespoke components with additional support overheads
- Mature web platform compatible with existing infrastructure
- Risk engine at the heart of the product – mapped nicely to the SBG T&C scheme risk-based approach

The latter 2 aspects were a key USP over Worksmart.

" Redland have been very professional and honest in all dealings to date. There has been a very disciplined and rigorous requirements and specification process. Throughout the development process, expectations re any changes / issues have been managed excellently and allowed us to make decisions based upon full impact assessments. Their approach to allowing SBG project and business stakeholders to view the system at every available opportunity has been fantastic. This is true of both pre-sales and also during the development cycle. Quality of deliverables to date has been to the expected standard and look forward to that continuing in the future."

a product from

