

Sesame Bankhall Group Ltd

Registered Office: Pixham End, Dorking, Surrey RH14 1QA

Registered in England No. 3573352

www.sesamebankhall.co.uk

PRESS RELEASE

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Sesame invests in new compliance IT platform with Redland Business Solutions 'Insight T&C' agreement

Sesame has chosen Redland Business Solutions as its partner for a new compliance IT platform that will deliver a more efficient and transparent approach to the way in which Sesame Network firms manage their regulatory risks.

Development work to tailor Redland's 'Insight T&C' solution to Sesame's specific compliance requirements is underway and the system will be rolled out to network members next year. The platform will support a range of business applications, giving advisers easier access to management information and operational data to help improve productivity.

Michael Couzens, Sesame Bankhall Group's Risk Director says: "This is a significant initiative and a major investment in our compliance infrastructure that will deliver tangible benefits to our members. We were very impressed by Redland's Insight T&C solution, which was chosen after a comprehensive selection process. Redland's system presents us with a real opportunity to improve our service to Sesame Network members, and the way in which our compliance team and members work together.

"Our profession is operating in a regulatory climate that is more intrusive and intensive than ever before. This new solution will give our members a single view of their firm's regulatory risks and performance, along with greater flexibility as to how and when they access important data. Moving on to a single compliance IT platform also means we will be able to respond far quicker to the new regulatory demands being posed by the Retail Distribution Review."

Joel Turland, Managing Director of Redland Business Solutions commented: "We are delighted to be working with Sesame to implement the Insight T&C solution across the network. Sesame's selection of Redland is a massive endorsement, not only of the need for fully integrated T&C solutions, but of our Insight T&C product as the market leader.

"Redland are firmly committed to working with Sesame, together with our other clients, to tackle the challenges of RDR and the new regulatory regime. We want to ensure that regulated companies can

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demonstrate their adherence to regulation with ease, leaving them free to concentrate on key business decisions and improving the quality of their people. Insight T&C can help achieve this aim and support the growth of successful and forward thinking businesses.”

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Further media enquiries

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Sesame Bankhall Group operates three distinct distribution brands:

- Sesame is the UK's largest appointed representative (AR) network with 1,500 member firms.
- Bankhall is the market-leading support services business for 1,500 directly regulated IFA firms.
- PMS operates the largest mortgage club for directly regulated mortgage brokers in the UK.

Services provided include compliance and regulatory support, access to one of the UK's most comprehensive training and development programmes, in-depth product research, preferential PI terms and access to the latest technology to enable advisers to write business more efficiently.