

# Secure IFA Automates Training And Competence Management With Redland's Insight

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IFA network and compliance services group "Secure IFA" has chosen Insight from Redland Business Solutions ([www.redland-solutions.co.uk](http://www.redland-solutions.co.uk)) to automate the company's Training and Competence (T&C) scheme for up to 200 network and internal users.

Insight is an innovative Training and Competence (T&C) system that provides a single integrated platform enabling business applications for financial services organisations to be quickly developed and deployed. As well as improving the efficiency and transparency of an organisation, the system provides a consistent approach to all aspects of Training and Competence management across all disciplines and business units. It is also an auditable solution; providing evidence to the employees, management, the FSA and clients that the latest regulatory and compliance processes are in place.

After an in-depth review of the market, Secure IFA chose Redland Business Solutions because of their strong track record in delivering successful IT implementations with financial services firms. Insight was found to be a flexible, easy to use system with a modular structure that suited the way Secure IFA works. They were also impressed by Redland's 'trusted partner' consulting approach, seeking to build a strong relationship as part of the solutions building process. It was also the firm belief that Redland's system would enhance existing applications and not replace them. Redland's solution was also felt to offer the most cost-effective alternative.

Commenting on the new system, Rob Abbott a Director of Secure IFA commented, "With our strategic commitment to delivering the very highest levels of support and resource to IFAs in advance of the Retail Distribution Review, it is becoming ever more important for our member firms to be able to evidence their adherence to best practice, compliance and regulatory standards. Insight delivers this and we are confident that its deployment will be well received by our members and their customers. We look forward to continuing to build on our strong relationship with Redland."

For his part Joel Turland, Managing Director of Redland Business Solutions welcomed Abbott's comments adding, "Secure IFA is widely respected for an impressive commitment to service, support and training. Insight T&C will deliver high level compliance support for these activities; against the challenges of an evolving regulatory framework in the market. We are delighted that Secure IFA has chosen Insight and look forward to working closely with them going forwards."

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ABOUT REDLAND BUSINESS SOLUTIONS ([www.redland-solutions.co.uk](http://www.redland-solutions.co.uk))

Formed in 2001, Redland Business Solutions is the leading provider of specialised GRC (Governance Risk and Compliance) IT solutions to the financial services and insurance industries. The company has received widespread acclaim for its Insight solution which ensures effective management and compliance in the T&C (Training & Competence) arena. The Insight platform enables critical business applications to be developed and deployed rapidly to support specific processes within financial services; including a leading edge T&C system.

Redland has worked with some of the largest companies in the financial services industry including: Sesame Bankhall, Openwork, Nationwide Building Society, Atos Origin, Fortis Bank, Financial Limited, Honister Capital, Norwich and Peterborough Building Society and Sun Life of Canada UK.

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